

We share our success worldwide

EDICOM Partners Programme

At EDICOM, we value the in-depth knowledge of professionals working in complementary technology sectors to EDI (Electronic Data Interchange), especially in services for the development and rollout of management systems

If you are one of these professionals and occasionally come across clients who ask you for collaboration in adapting their ERP to EDI technology, or if you would simply like to extend the range of services you offer your customers, our partners programme is right for you.

In this document you will find information about our Alliance programme. Please do not hesitate to contact us for further information.

Alliance Partner

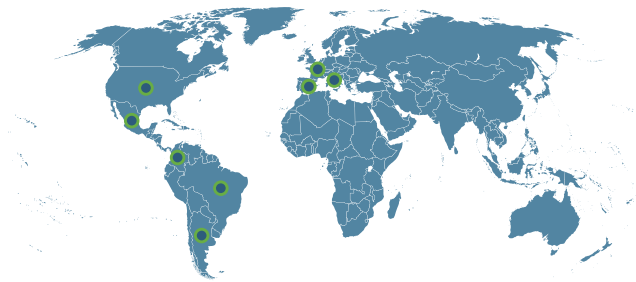
Share our success with your customers

If your company's business activity takes place in a complementary sector or market to our own, the technology and knowledge developed by EDICOM can be highly beneficial for your customer's needs.

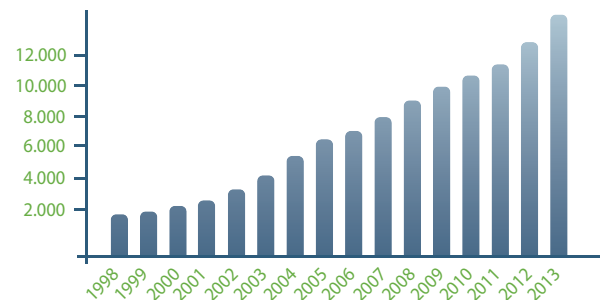
With this business model, you can bring added value to projects and finally rise above the competition by having a world class technology partner.

Why be our Partner?

Connecting Partners Worldwide



Over 14,000 satisfied customers



Accredited technology



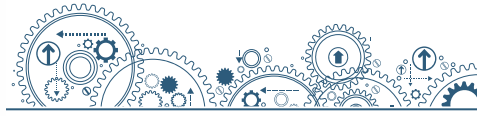
Completed Type II Audit



ISO 27001:2007
ISO 20000-1:2005



Edicom Business Center
14 February 2013
UPTIME INSTITUTE CERTIFIED



Features

Cross-referral agreement

Both parties undertake to make an explicit recommendation of their solutions in projects where there is mutual benefit for the companies.

Complementarity analysis

Technical and commercial analysis of your market and product features, to evaluate the complementarity of the two solutions.

Project planning

Starting up a technology integration project involves a preliminary study by our Project Management Department which will be used to draw up a schedule of working objectives, which must be accepted by both companies.

Benefits

International outreach

Strategic alliance with a leading EDI technology market supplier with a customer base of over 14,000 clients around the world.

Cutting-edge technology

Access to a broad range of B2B data integration products and services (EDI, e-Invoicing, product data synchronization, e-Signature...).

Ongoing support

Technical and commercial support during development of the collaboration with EDICOM.

Personalized training

Customized training on the key solutions that may be complementary to those of your company.

Sales support

Support with communication tools (brochures, sites, online advertising, newsletters...etc.) that facilitate the sale of projects developed with us.

