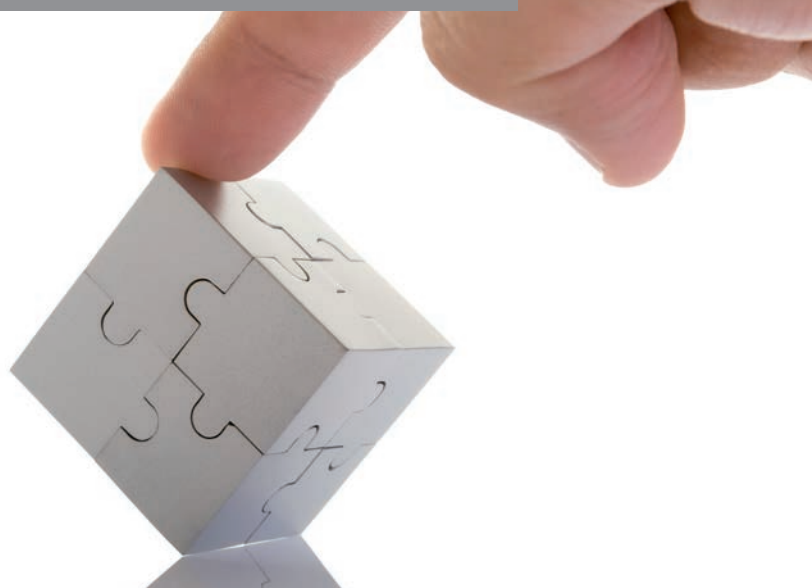




edicom
 → Business Partner



We share our success worldwide

EDICOM Partners Program

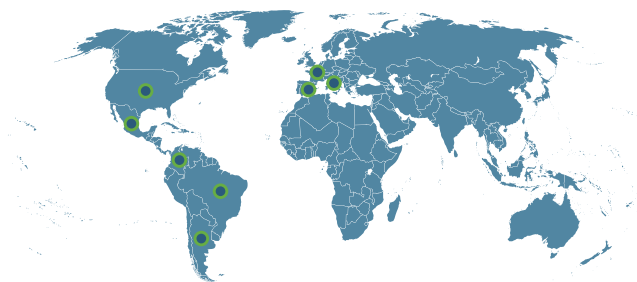
At EDICOM, we positively appreciate having an efficient network of partners who provide knowledge in technological sectors complementary to EDI (Electronic Data Interchange).

We are an international leader in the development of EDI and E-INVOICING data integration systems and always work under criteria of professionalism, transparency and efficiency.

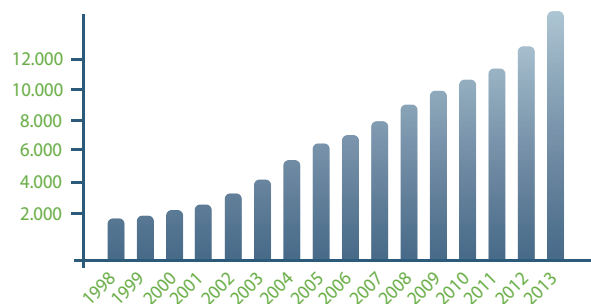
With these same values, we work with our partners to provide a wide range of services and technological solutions for data integration, certified and acknowledged worldwide.

Why be our Partner?

Connecting Partners Worldwide



Over 14,000 satisfied customers



Accredited technology



Completed Type II Audit



ISO 27001:2007
 ISO 20000-1:2005

Business Partner

We are your Technology Partner

This programme is designed to forge a close business relationship with companies that have a strong sales network and the technological capacity necessary to provide first level support to users of their solutions.

Collaborators taking part in the EDICOM Business Programme can supply our services and solutions, backed by the added value provided by our brand and commercial references, including them in their product catalogue.



Features

Market study

Preliminary study on the technological needs and demand for our products that potential customers may have in the geographic areas of influence of the Business Partner candidate.

Technological capacities

Analysis of technological infrastructure and commercial capabilities to assess whether the applicant company's customer support service meets the quality standards.

Product analysis

Analysis of the partner's product catalogue to determine which EDICOM technology services and products will be most suitable for the client's needs and profile.



Benefits

International outreach

Strategic alliance with a leading EDI technology market provider with a client base of over 14,000.

Products catalogue

Access to EDI and e-billing products and services, bringing high added value to your product catalogue.

Profitability

Our Business Partners market our solutions with a guaranteed minimum return that enables their business to develop steadily over time.

Personalized training

Ongoing training programme on our products, both for the sales team and the technicians charged with providing customer support.

Sales support

Support with commercial communication tools and dedicated equipment that help the Business Partner in their day-to-day business activities.

