

We share our success worldwide

EDICOM Partners Program

At EDICOM, we value the in-depth knowledge of professionals working in complementary technology sectors to EDI (Electronic Data Interchange), especially in services for the development and rollout of management systems

If you are one of these professionals and occasionally come across clients who ask you for collaboration in adapting their ERP to EDI technology, or if you would simply like to extend the range of services you offer your customers, our partners programme is right for you.

This document contains information about our Reseller programme. Please do not hesitate to contact us for further information.

Reseller Partner

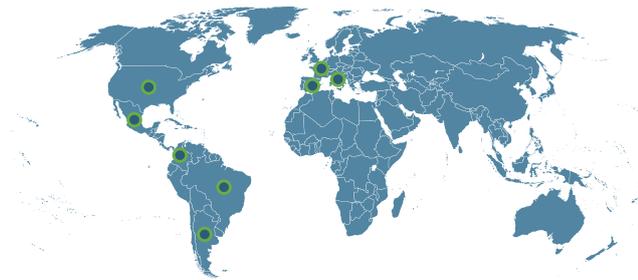
Go further with our technology

Our Reseller partners can access a wide range of technological solutions they can implement with their own software to improve its features and functionalities.

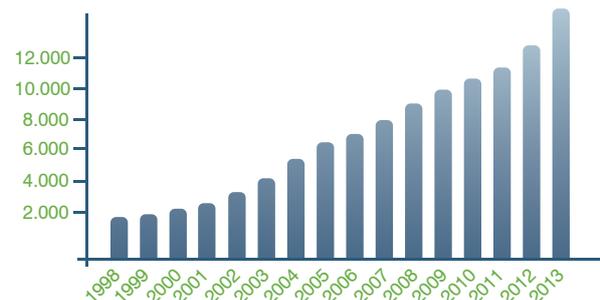
This partnership initiative is designed to set up communications between EDICOM's applications and those of the reseller, supplying the end-user a product with new functions and which to all intents and purposes acts as the partner's own solution.

Why be our Partner?

Connecting Partners Worldwide



Over 14,000 satisfied customers



Accredited technology



Completed Type II Audit



ISO 27001:2007
ISO 20000-1:2005



EDICOM Business Center
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UPTIME INSTITUTE CERTIFIED



Features

Technological assessment

EDICOM carries out an exhaustive preliminary study of the partner's application or solution to determine its complementarity with our technology and pinpoint the resources needed for integration between the two platforms.

Systems rollout

Rolling out an adaptation project between two different technology solutions involves prior planning by our Project Management Department to draw up a schedule of working objectives, which must be accepted by both companies.



Benefits

International synergy

Strategic alliance with a supplier with great brand recognition in the EDI technology market.

Cutting-edge technology

Access to a broad range of B2B data integration products and services (EDI, e-Invoicing, product data synchronization, e-Signature...).

Availability guaranteed

Powerful technology infrastructure in service mode with 99'9% availability guaranteed by SLA (Service Level Agreement).

Partner support

EDICOM provides a customer support service for our partners to deal with any technical issues or questions.

Training programme

EDICOM arranges a demanding training programme to instruct partners in the running of our technology solutions.

